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CRM Implementation Client Testimonials

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COMPLIANCE
REGULATIONS



L36, 1 Macquarie Place, Sydney, NSW, 2000



info@inayahconsulting.com



0451 290 227



1300 052 212



www.inayahconsulting.com

1. Monday.com & Zoho CRM for an Education Business

Australia based CRM Expert with Monday.com & Zoho Experience

★★★★★ 5.00 | Feb 5, 2024 - Feb 5, 2024 

"Paul is the best CRM & automation consultant I have ever come across. He possesses Exemplary communication skills and ensured that every detail of the implementation process was clear and transparent. Paul's attention to detail is remarkable, he meticulously configured both platforms to suit our specific needs, leaving no stone unturned.

What truly sets Paul apart is his integrity; he approaches his work with honesty and dedication, always prioritizing what's best for the project and the client. Furthermore, Paul's timeliness is commendable; he consistently met deadlines and kept the project on track without compromising quality.

In summary, Paul is not just a CRM consultant; he is a trusted partner who goes above and beyond to deliver outstanding results. I wholeheartedly recommend Paul for any CRM or project management implementation, knowing that his expertise and professionalism will exceed expectations." [less](#)

2. Zoho CRM for a Construction Company

Contact Person – Kristy Goodwin

Linked In – <https://www.linkedin.com/in/kristybreegoodwin/>

Zoho CRM Consultant for Construction Company

★★★★★ 5.00 | Oct 15, 2023 - Oct 17, 2023 

"I recently hired Paul to implement Zoho CRM and Automations for my business, and I couldn't be happier with the results. Paul is an absolute gem to work with, is a true professional, consistently demonstrating exceptional technical skills and a deep understanding of my business needs. His communication skills are par excellent. Paul provided excellent & honest recommendations and offered creative & ingenious solutions to any challenges that arose during the project.

What makes him different is that his experience of understanding the business processes compliments his ability to provide technical solutions. Paul definitely went out of his way and delivered more than what I expected the CRM to do.

Overall, I would highly recommend Paul to anyone looking for a skilled and reliable freelancer with great communication skills. He is definitely worth the fee he charges as his professionalism, expertise, and attention to detail are truly exceptional."

3. Zoho One Implementation for a Home Renovation Business

Zoho One Implementation Consultant

★★★★★ 5.00 | Mar 13, 2024 - Mar 28, 2024

"Really amazing attitude and wealth of knowledge. Extremely happy with the outcome and the experience of getting it done with Paul."

4. Process Automation for a Brokerage Business

Business Process Automation for Brokerage Firm

★★★★★ 5.00 | Feb 10, 2024 - Feb 13, 2024 

"Paul is a very professional and approachable individual. He took on board my project objectives and delivered very much in accordance with those. Based on my experience, I would highly recommend Paul if you are have a need for someone to assist with data/contact collection and segmentation." [less](#)

5. Zoho Implementation for Asset Finance Business

Company – Chevron Finance

Contact Person – Chris Bradd

Zoho report configuration

★★★★★ 5.00 | Oct 16, 2023 - Oct 30, 2023 

"Paul was engaged to generate a complex report from an existing Zoho CRM. He completed the task quickly and without any issues. Paul's knowledge of Zoho CRM also helped us uncover lots of ways we can use the system to improve what we're doing in our business. I highly recommend Paul and will use him in the future for any Zoho CRM related task we have."



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6. CRM & Support Desk Implementation for a Software Company (Verified by Upwork)

Testimonials

Endorsements from past clients

"I hired Paul to oversee and manage several software development projects including web, CRM, custom and automation jobs. We especially focused on Zoho projects including CRM, Books, Desk, Projects and most of the applications in the Zoho One suite. Paul is driven to ensure great results are achieved for clients through his people centred outlook. I would have no hesitation in recommending Paul for any Zoho or other software project."



| CEO

Zoho CRM & Project Management Feb 2024 Verified

7. Zoho for a Steel Storage Manufacturing Company



Zoho Bigin CRM API Integration

Pankaj was very helpful and offered sound and timely advice.

- Edward L. 4 months ago

8. Zoho One Implementation for a Small Business Coach

Contact Person – Helen Cowley (helen.cowley@sbis.com.au)

Linkedin - <https://www.linkedin.com/in/sbishelencowley>



Zoho implementation consultant

Paul really understands Zoho and how to get the most out of the program
thank you

- Helen C. 3 months ago

9. Zoho One for Health Supplements Business

Company – BN Healthy

Contact Person – Roger Lewis

Linkedin – <https://www.linkedin.com/in/roger-lewis-b5a407164/>



I need a zoho expert

Paul was amazing taught me more about zoho in one hour than what taught myself in the last year

- Roger L. 7 months ago

9. Zoho CRM for Hospitality Business



Zoho Assistance

Very knowledgeable around Zoho CRM, clearly explained the scope of works required, and I felt in very safe hands. Highly recommended.

- John S. 5 months ago

10. Zoho Campaigns Set up for a Property Developer

Contact Person – Matt Campbell (Kyabel Property)

Linkedin – <https://www.linkedin.com/in/kyabelproperty/>



**ZOHO Campaign Sign Up Form Design
Updates and Automation Assistance
Great service and results**

11. CRM for Education Business



CRM expert needed for automation

Paul is an absolute gem to work with. His knowledge of CRM & Business Process Automation is exemplary. He is methodical in his analysis and crisp in his communication. He asks the relevant questions and provided amazing technical solutions. Overall, I would highly recommend Paul for any CRM consulting tasks.

12. Zoho for an Accounting Firm



Customise Zoho CRM

Paul seemed to understand my needs and objectives very quickly. Not only did he look for the most cost effective way to resolve them, he also considered any issues in achieving the result I am after. He has a wonderful "get it done" attitude.

13. Construction Company Implementation



I need help with Monday.com

It was great working with Pankaj. Very easy and quick. Problem solved.

14. Monday.com Implementation for a Property Business

Contact Person – Maria

Linked In - <https://www.linkedin.com/in/maria-del-borrello-1410881a/>



Monday.com automations and integrations

I highly recommend Panjak for anyone who needs assistance with . Panjak is extremely knowledgeable, professional and provided excellent consulting services. Panjak helped us understand how we can use  more efficiently in our business. His knowledge with integrations and automations and teaching us how to use these tools has enabled us to save so much time in our daily tasks. We have no hesitation working with him again.

15. Project Management Consultancy Implementation



Monday.com Project Management training

Pankaj was able to listen to my problem space and provide some good advice/direction for me to determine my next steps.

16. CRM for an Software Consultancy



CRM expert needed for automation

Paul is an absolute gem to work with. His knowledge of CRM & Business Process Automation is exemplary. He is methodical in his analysis and crisp in his communication. He asks the relevant questions and provided amazing technical solutions. Overall, I would highly recommend Paul for any CRM consulting tasks.

17. CRM Implementation for a Recruitment Company



Make a CRM for job applicant tracking

Paul was very helpful and knowledgeable about he's CRMs. Had to pivot the task but he done it very quick and efficient



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Still have Questions?

Feel free to reach out to us anytime.

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-  0451 290 227
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-  www.inayahconsulting.com
-  L36, 1 Macquarie Place, Sydney, NSW, Australia



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